



RICARDO LARA
CALIFORNIA INSURANCE COMMISSIONER

NOTICE

TO: Education Providers and Other Interested Parties

FROM: Curriculum and Licensing Background Bureau

DATE: December 5, 2024

SUBJECT: Three New 2025 Annuity Suitability – “Best Interest Standard” in Annuity Transactions Four-Hour Course Curricula are Available

**New Law
Effective
January 1,
2025 Requires
New Annuity
Four-Hour
Training**

Insurance Commissioner Ricardo Lara sponsored legislation, [Senate Bill 263](#) (Dodd, Chapter 2, Statutes of 2024) related to annuities and life insurance policies, was signed by Governor Gavin Newsom on February 29, 2024, and will take effect on January 1, 2025. This new law amends California Insurance Code section 10509.915 and it includes the new Insurance Code section 10509.919 in [SB 263](#), which makes the existing Article 9 “Suitability Requirements for Annuity Transactions,” [Sections 10509.910 through 10509.918](#), applicable to recommendations and sales of annuities made before January 1, 2025.

**Three New
2025 Annuity
Four-Hour
Training
Course
Curricula are
Available**

The California Department of Insurance (Department) recently approved the Commissioner-appointed Curriculum Board’s proposed updates to three new 2025 Annuity Suitability – “Best Interest Standard” in Annuity Transactions Four-Hour Course Curriculum. The three new course curricula are as follows:

- 2025 Taxation and Suitability of Annuities Four-Hour Course Curriculum
- 2025 Primary Uses of Annuities, Types of Annuities, and the Senior Market Annuity Four-Hour Course Curriculum
- 2025 How Fixed Variable and Index Annuity Contract Provisions Affect Consumers Course Curriculum.

The new four-hour annuity training courses apply to all California licensees, both resident and non-resident to complete the four-hour annuity training requirement. This requirement shall be part of, and not in addition to, the California resident licensee's continuing education requirement.

The new 2025 Annuity Suitability – “Best Interest Standard” in Annuity Transactions Four-Hour Course Outlines are available on the Department’s [Resident – Provider Continuing Education Courses, Outlines and Materials](#) and on the Department’s [California Non-Resident – Provider Training Materials](#) webpages.

**Instructions
for Submitting
Continuing
Education
Courses**

Effective immediately, continuing education providers submitting one of the new 2025 Annuity Four-Hour Training Courses must submit the following items to the Department:

- 1) A completed Prelicensing/Continuing Education Program Course Approval Application, [LIC 446-3](#);
- 2) A filing fee of \$41;
- 3) Course materials; and,
- 4) A document that cross references your training material to the new 2025 Annuity Four-Hour Course Outlines for a timely review of your new course.

**Additional
Information**

For questions regarding this Notice, please contact the Department’s Curriculum Review Section by telephone at (916) 492-3064 or by email at CDI.Education@Insurance.ca.gov.